



Dear Friend of World Vision,

As I begin my presidency of World Vision U.S., I'm excited to *press into the miraculous*. This means encouraging staff, supporters, and those we serve to step into something bigger and better—God-sized impact greater than what we can achieve on our own.

We saw this in 2018. Thanks to God working in the hearts of U.S. supporters like you, we received more than \$1 billion in revenue! That enabled us to devote \$52 million more this year to our transformative work in communities around the world—programs that open the door to fullness of life for children, so they can become all that Jesus created them to be.

Here's evidence of the miraculous impact we are achieving, thanks to your generosity and God's power:

- » Every 60 seconds, a family gets water, a hungry child is fed, and a family gets the tools to overcome poverty.
- » From 2013 to 2017, nine of every 10 severely malnourished children we treated made a full recovery.
- » In just five years, together we impacted the lives of over 200 million vulnerable children by tackling the root causes of poverty.

I'm so grateful for your partnership this past year. Together, let's continue to press into the miraculous. Jesus is waiting for us there!

God bless you,



Edgar Sandoval Sr.  
President, World Vision U.S.

*Our vision for every child,  
life in all its fullness.*

*Our prayer for every heart,  
the will to make it so.*

—World Vision's vision statement



## Seeing miracles happen

*Together with our donors, we are:*

### SAVING LIVES IN THE WAKE OF DISASTER

World Vision stands ready to protect children and families by offering critical help within 24 to 72 hours of a disaster. And our 40,000 staff in nearly 100 countries are committed to helping families rebuild. **In 2018, World Vision:**

- » Responded to 143 **humanitarian emergencies** around the world, including the ongoing hunger crisis in East Africa and the refugee crises in Syria, Iraq, and South Sudan<sup>†</sup>, as well as Hurricanes Florence and Maria in the U.S.
- » Assisted 16 million **disaster survivors, refugees, and internally displaced people** worldwide<sup>†</sup>
- » Used \$142.1 million in private **donations** and public **grants** for global disaster relief efforts
- » Kept \$2 million worth of pre-positioned **relief goods** available for immediate use in disaster response<sup>†</sup>

### CREATING HOPE FOR TODAY—AND TOMORROW

World Vision is passionate about seeing every child break free from poverty and reach their God-given potential. Our unique development model offers a full solution to poverty, enabling real and lasting change for children and families.

**In 2018, World Vision:**

- » Helped transform the lives of over 3.5 million<sup>†</sup> children registered in **child sponsorship** programs worldwide, including more than 1 million children who were supported by caring sponsors in the U.S. Because of our community-focused solutions, for every child you help, four more children benefit
- » Helped provide access to **clean water** for 4 million people, improve **sanitation** for 2.8 million, and improve **hygiene** for 5 million in urban and rural areas; World Vision is reaching one new person with clean water every 10 seconds and since 2011 has provided 19 million people with access to clean water<sup>†</sup>
- » Used \$61.9 million in **food grants**, including 111,023 metric tons of food supplies, to help nourish children and families

- » Disbursed \$726 million in **microloans** to 1.1 million hardworking people in 29 countries—impacting 2.4 million jobs and improving the lives of 4.1 million children<sup>†</sup>

- » Was the **largest implementing partner** of the World Food Program<sup>†</sup> and the **7th largest implementing partner** of USAID

- » Assisted 4 million children and adults in the **United States** through disaster response and access to basic necessities such as clothing, school supplies, and building supplies
- » Empowered hundreds of thousands of children to protect themselves from abuse and violence, and mobilized parents, caregivers, and faith leaders to **nurture children and prevent harm**<sup>†</sup>

- » Worked to improve **quality of education** for children in nearly 50 countries by engaging their teachers, families, and communities, helping them obtain literacy, numeracy, and life skills for brighter futures<sup>†</sup>

### WORKING WITH PARTNERS

World Vision offers its partners—individuals, churches, companies, governments, and local and international organizations—powerful ways to impact the lives of children in need. These multiple funding sources allow us to leverage all donations efficiently and keep overhead low. **In 2018, World Vision:**

- » Joined with 881,000 **individual** donors and 15,000 **organizational** donors in the U.S. to care for our world's poor
- » Partnered with 16,192 U.S. **churches** to bridge the gap between their communities and communities in need around the globe
- » Received \$328.7 million in grants of food and cash from the U.S. **government** and other agencies
- » Shipped 84,377 pallets of top-quality products including medicine, school supplies, shoes, and clothing—all donated by **corporations** to benefit communities in 33 countries



*"How beautiful are the feet of  
those who bring good news!"*

—Romans 10:15 (NIV)

<sup>†</sup>Achievements made possible with the support of World Vision donors around the world. Achievements not marked with this symbol were made possible with the support of World Vision donors in the U.S.

## 2018 WORLD VISION U.S. SENIOR LEADERSHIP

**Richard E. Stearns** **\*\*** *President\*\**

**Edgar Sandoval** **\*\*** *Chief Operating Officer\*\**

**Doug Treff** **\*\*** *Chief Financial Officer,  
Corporate Secretary and Treasurer*

**Christine Talbot** **\*\*** *Sr. Vice President, Human Resources*

**Chris Glynn** **\*\*** *Sr. Vice President, Transformational Engagement*

**Margaret Schuler** **\*\*** *Sr. Vice President, International Programs*

## 2018 WORLD VISION U.S. BOARD OF DIRECTORS

**Dr. Leith Anderson**  
*President, National Association  
of Evangelicals*

**Tim Pawlenty**  
*Former governor of Minnesota*

**Rev. Noel Castellanos**  
*President, Christian Community  
Development Association\*\**

**Larry Probus**  
*Vice president of finance and  
administration, Whitworth  
University*

**Dr. Vinh Chung**  
*Surgeon, Vanguard Skin Specialists;  
rescued by World Vision's Operation  
Seasweep, 1979*

**Dr. Soong-Chan Rah**  
*Associate professor, North Park  
Theological Seminary; urban  
church planter*

**Rev. John Crosby**  
*Senior pastor, Christ Presbyterian  
Church, Edina, MN\*\**

**Dr. Joan Singleton**, Chair  
*Chief financial officer, Pepperdine  
University*

**Lisa Treviño Cummins**  
*President, Urban Strategies*

**Richard E. Stearns**  
*President, World Vision U.S.\*\*  
(retired September 2018)*

**Sandy Grubb**, Vice Chair  
*Executive Leadership Team, Women  
of Vision; educator (retired)*

**Roland C. Warren**  
*President and CEO, Care Net;  
board member, National  
Fatherhood Initiative*

**Vonna Laue**  
*Executive vice president, Evangelical  
Council for Financial Accountability*

**Dr. Jerry E. White**  
*President emeritus, The Navigators  
International*

**Wing Yew Lum**  
*Marketing lead, Amazon*

**Laura Whitley**  
*Executive vice president, Bank of  
America (retired)*

**Christin McClave**  
*Chief people officer, CARDONE  
Industries*

**Andrew Morley**  
*WVI president's representative\*\**

*\*\*World Vision U.S. officers  
\*\*Titles as of September 30, 2018*

## WHO WE ARE

World Vision is a Christian humanitarian organization dedicated to working with children, families, and their communities worldwide to reach their full potential by tackling the causes of poverty and injustice.



## WHO WE SERVE

World Vision provides hope and assistance to communities through our presence in nearly 100 countries, joining with local people to find lasting ways to improve the lives of children and families in need.

## WHY WE SERVE

Motivated by our faith in Jesus Christ, we serve alongside the poor and oppressed as a demonstration of God's unconditional love for all people. World Vision serves all people, regardless of religion, race, ethnicity, or gender.



## Get involved and change lives

### INDIVIDUALS

*Share hope with children in need*

With World Vision, just one person can help change the life of a child and their community. Your gifts of money, time, and talent come together with those of our many other partners, offering a way out of extreme poverty for children in some of the world's most difficult places.

**Sponsor a child** **\*\*** *Help one child reach their God-given potential, and empower their entire community to break the cycle of poverty. [worldvision.org](http://worldvision.org)*

**Give life-changing gifts** **\*\*** *Choose from more than 100 options in the World Vision Gift Catalog to make a lasting impact for children and families in need and honor a loved one. [worldvisiongifts.org](http://worldvisiongifts.org)*

**Speak up** **\*\*** *Use your voice to influence policies that support children and help end global poverty. Sign up to receive email alerts with simple tools to contact your members of Congress. [worldvision.org/advocacy](http://worldvision.org/advocacy)*

**Donate through your workplace** **\*\*** *Multiply your donations through your company's matching gifts program or enjoy the convenience of giving at work. [worldvision.org/employeeegiving](http://worldvision.org/employeeegiving)*

**Help in the U.S.** **\*\*** *Support vulnerable children and families in America's most distressed areas and help them reach their full potential. [worldvision.org/usprograms](http://worldvision.org/usprograms)*

**Make a planned gift** **\*\*** *Use your will, retirement assets, or stock to help support programs. Explore other giving options that can benefit you and your loved ones while helping the world's poor. [worldvision.org/mylegacy](http://worldvision.org/mylegacy)*

### CHURCHES

*Share God's love with "the least of these"*

In Matthew 25, Jesus calls His followers to serve the hungry, the thirsty, and the stranger. When we answer that call, we serve Him. Together, let's discover where your church's passion converges with the world's greatest needs and build a Matthew 25 legacy.

**Live out Jesus' words** **\*\*** *Bring Matthew 25:35–36 alive through the Matthew 25 Challenge—a week-long, multigenerational experience that encourages participants to engage in Jesus' love for those in need around the world. Daily activities and impactful videos open eyes and hearts, leading to opportunities for participants to activate their faith in personally meaningful ways. [worldvision.org/matthew25](http://worldvision.org/matthew25)*

**Go hungry** **\*\*** *Give your youth the chance to grow closer to God as they fast for 30 hours and raise funds to help hungry kids. World Vision's 30 Hour Famine is customizable for youth groups of all sizes, and the weekend experience is unforgettable for participants. [30hourfamine.org](http://30hourfamine.org)*

**Global 6K for Water** **\*\*** *Combine family fun, local outreach, and global impact as you rally your congregation with the global church around a unified goal: bringing life-changing clean water to those in need in the name of Jesus. [worldvision6k.org](http://worldvision6k.org)*

## COMPANIES AND OTHER GROUPS

*Share a better future with the world*

World Vision brings together companies (small businesses to large corporations) and other groups who are passionate about ending global poverty to help create lasting change through our proven sustainable development model. Through World Vision's integrity, experience, and expertise, you and your company or group can help communities break the cycle of poverty and transform lives around the world.

**Invest in corporate social responsibility** **\*\*** *Strengthen your business and change lives through product donations, financial support, and programs that engage your employees, customers, and community. [worldvision.org/corp](http://worldvision.org/corp)*

**Assemble kits** **\*\*** *Host a hands-on event to provide kits for vulnerable women, children, families, and those affected by poverty and disaster here at home and around the world. [worldvision.org/kits](http://worldvision.org/kits)*

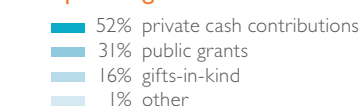


## 2018 FINANCIAL HIGHLIGHTS

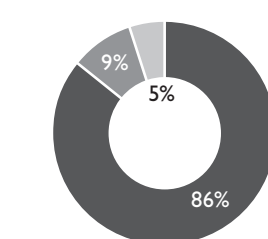
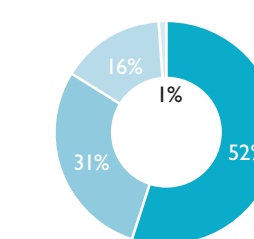
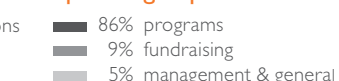
» operating revenue (in millions)	2018	2017	2016
Private cash contributions	\$552	\$572	\$550
Public grants (food and cash)	329	303	220
Gifts-in-kind	168	158	236
Other income, net	7	11	8
<b>Total operating revenue</b>	<b>\$1,056</b>	<b>\$1,044</b>	<b>\$1,014</b>

» operating expenses (in millions)	2018	2017	2016
Total program services	\$907	\$855	\$835
Fundraising	91	89	96
Management & general	56	57	57
<b>Total operating expenses</b>	<b>\$1,054</b>	<b>\$1,001</b>	<b>\$988</b>

### » operating revenue



### » operating expenses



In 2018, 86 percent of World Vision's total operating expenses were used for programs that benefit children, families, and communities in need.

### » program services (in millions)

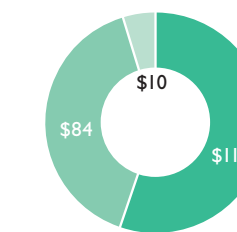
total program services: **\$907**

international programs	\$776
domestic programs	128
public awareness and education	3

View our Consolidated Financial Statements online at [worldvision.org/ar](http://worldvision.org/ar)



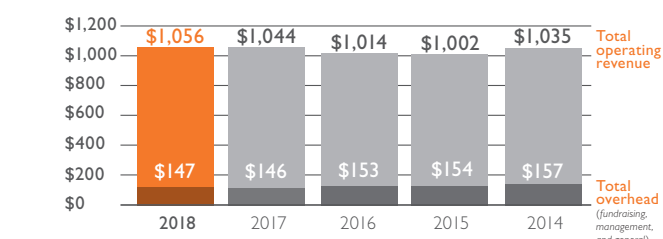
» net assets (in millions)  
total net assets: **\$213**



World Vision's objective for financial liquidity and reserves is to operate in a prudent range of stability, while recognizing the imperative of distributing maximum funds to mission as quickly as possible. World Vision U.S. remains financially strong, with sufficient liquid assets to discharge ongoing ministry commitments and other obligations.

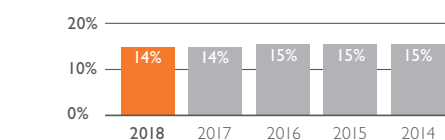
### » revenue and overhead trends (in millions)

Operating revenue for the organization increased by 1% during the year. Public grants and gift-in-kind revenue increased while private cash revenue decreased.



### » overhead rate (percent of operating revenue)

Fundraising, management, and general expenses (generally referred to as overhead) increased \$1 million in 2018, but our overhead rate (overhead as a percent of operating revenue) remained at 14%.



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